

ORDER	VARIABLE	DESCRIPTION	CATEGORY
1	FPP002ZC	Checking Account Balance	Checking & Demand Deposit Account Products
2	FPP002ZD	Checking Account Balance	Checking & Demand Deposit Account Products
3	MA3Q0008ZC	Checking Account Balance (H), (9mo)	Checking & Demand Deposit Account Products
4	MA3Q0008ZD	Checking Account Balance (H), (9mo)	Checking & Demand Deposit Account Products
5	TDDAPZC	Transaction/DDA Balance	Checking & Demand Deposit Account Products
6	TDDAPZD	Transaction/DDA Balance	Checking & Demand Deposit Account Products
7	MA3Q0001ZC	Transaction/DDA Balance (H), (9mo)	Checking & Demand Deposit Account Products
8	MA3Q0001ZD	Transaction/DDA Balance (H), (9mo)	Checking & Demand Deposit Account Products
9	RNIDDPZC	Regular/Non-Interest DDA Balance	Checking & Demand Deposit Account Products
10	RNIDDPZD	Regular/Non-Interest DDA Balance	Checking & Demand Deposit Account Products
11	MA3Q0003ZC	Regular/Non-Interest DDA Balance (H), (9mo)	Checking & Demand Deposit Account Products
12	MA3Q0003ZD	Regular/Non-Interest DDA Balance (H), (9mo)	Checking & Demand Deposit Account Products
13	IDDAPZC	Interest DDA Balance	Checking & Demand Deposit Account Products
14	IDDAPZD	Interest DDA Balance	Checking & Demand Deposit Account Products
15	MA3Q0005ZC	Interest DDA Balance (H), (9mo)	Checking & Demand Deposit Account Products
16	MA3Q0005ZD	Interest DDA Balance (H), (9mo)	Checking & Demand Deposit Account Products
17	FRCHKA3YZC	Have Fee-Free Checking Account	Checking & Demand Deposit Account Products
18	FREECHKAZC	Have Fee-Free Checking Account (H), (9mo)	Checking & Demand Deposit Account Products
19	FPP110ZC	Checking Account with Overdraft Protection	Checking & Demand Deposit Account Products
20	FPP111ZC	Checking Account with Overdraft Protection (H), (9mo)	Checking & Demand Deposit Account Products
21	BNKCPZC	Bank Credit Card Balance	Credit Card Products
22	BNKCPZD	Bank Credit Card Balance	Credit Card Products
23	MA3Q0009ZC	Bank Credit Card Balance (H), (9mo)	Credit Card Products
24	MA3Q0009ZD	Bank Credit Card Balance (H), (9mo)	Credit Card Products
25	BNKGRZC	Bank Credit Card w/Revolving Bal	Credit Card Products
26	MA3Q0011ZC	Bank Credit Card w/Revolving Bal (H), (9mo)	Credit Card Products
27	MCRDZC	MasterCard Card Balance	Credit Card Products
28	MCRDZD	MasterCard Card Balance	Credit Card Products
29	MA3Q0015ZC	MasterCard Card Balance (H), (9mo)	Credit Card Products
30	MCRDRBZC	MasterCard w/Revolving Balance	Credit Card Products
31	MA3Q0017ZC	MasterCard w/Revolving Balance (H), (9mo)	Credit Card Products
32	VISACRDZC	VISA Card Balance	Credit Card Products
33	VISACRDZD	VISA Card Balance	Credit Card Products
34	MA3Q0012ZC	VISA Card Balance (H), (9mo)	Credit Card Products
35	MA3Q0012ZD	VISA Card Balance (H), (9mo)	Credit Card Products
36	VISARBZC	VISA Card w/Revolving Balance	Credit Card Products
37	MA3Q0014ZC	VISA Card w/Revolving Balance (H), (9mo)	Credit Card Products
38	DSCRDZC	Discover Card Balance	Credit Card Products
39	DSCRDZD	Discover Card Balance	Credit Card Products
40	MA3Q0018ZC	Discover Card Balance (H), (9mo)	Credit Card Products
41	DSCRBZC	Discover Card w/Revolving Balance	Credit Card Products
42	MA3Q0020ZC	Discover Card w/Revolving Balance (H), (9mo)	Credit Card Products
43	AMEXCZC	American Express Card	Credit Card Products
44	MA3Q0193ZC	American Express Card (H), (9mo)	Credit Card Products
45	MA3Q0276ZC	Credit Card Rewards Program	Credit Card Products
46	MA3Q0277ZC	Credit Card Rewards Program (H), (9mo)	Credit Card Products
47	MA3Q0281ZC	Credit Card Rewards Program - Miles (H), (9mo)	Credit Card Products
48	MA3Q0282ZC	Credit Card Rewards Program - Points (H), (9mo)	Credit Card Products
49	MA3Q0283ZC	Credit Card Rewards Program - Cash Back (H), (9mo)	Credit Card Products
50	A264UZC	ATM/Debit Cardholder	Delivery Products
51	MA3Q0024ZC	ATM/Debit Cardholder (H), (9mo)	Delivery Products
52	A265UZC	ATM/Debit Card User (Transactions/Month)	Delivery Products
53	A265UZD	ATM/Debit Card User (Transactions/Month)	Delivery Products
54	MA3Q0025ZC	ATM/Debit Card User (Transactions/Month) (H), (9mo)	Delivery Products
55	MA3Q0025ZD	ATM/Debit Card User (Transactions/Month) (H), (9mo)	Delivery Products
56	FPP010ZC	Used ATM/Debit Card, 1-4/mo	Delivery Products
57	MA3Q0089ZC	Used ATM/Debit Card, 1-4/mo (H), (9mo)	Delivery Products
58	FPP005ZC	Used ATM/Debit Card, 5-9/mo	Delivery Products
59	MA3Q0090ZC	Used ATM/Debit Card, 5-9/mo (H), (9mo)	Delivery Products
60	FPP004ZC	Used ATM/Debit Card, 10+ /mo	Delivery Products
61	MA3Q0087ZC	Used ATM/Debit Card, 10+ /mo (H), (9mo)	Delivery Products
62	FCA573UZC	Direct Deposit	Delivery Products
63	MA3Q0266ZC	Direct Deposit (H), (9mo)	Delivery Products
64	A830UZC	Used Internet Banking	Delivery Products
65	MA3Q0049ZC	Used Internet Banking (H), (9mo)	Delivery Products

ORDER	VARIABLE	DESCRIPTION	CATEGORY
66	FPP023ZC	Used Internet Banking to Open Account, Last 90 Days	Delivery Products
67	MA3Q0066ZC	Used Internet Banking to Open Account, Last 90 Days (H), (9mo)	Delivery Products
68	FPP015ZC	Used Internet Banking to Review Balance, Last 90 Days	Delivery Products
69	MA3Q0067ZC	Used Internet Banking to Review Balance, Last 90 Days (H), (9mo)	Delivery Products
70	A832UZC	Pay Bill via Internet, Last 90 Days	Delivery Products
71	MA3Q0050ZC	Pay Bill via Internet, Last 90 Days (H), (9mo)	Delivery Products
72	A848UZC	Online Transfers, Last 90 Days	Delivery Products
73	MA3Q0052ZC	Online Transfers, Last 90 Days (H), (9mo)	Delivery Products
74	A847UZC	Online Trades, Last 90 Days	Delivery Products
75	MA3Q0051ZC	Online Trades, Last 90 Days (H), (9mo)	Delivery Products
76	A727UZC	Mutual Fund, Obtain by Mail	Delivery Products
77	MA3Q0038ZC	Mutual Fund, Obtain by Mail (H), (9mo)	Delivery Products
78	A726UZC	Mutual Fund, Obtain by Phone	Delivery Products
79	MA3Q0037ZC	Mutual Fund, Obtain by Phone (H), (9mo)	Delivery Products
80	A731UZC	Mutual Fund, Obtain from Bank/SL/CU	Delivery Products
81	MA3Q0042ZC	Mutual Fund, Obtain from Bank/SL/CU (H), (9mo)	Delivery Products
82	A730UZC	Mutual Fund, Obtain from Brokerage	Delivery Products
83	MA3Q0041ZC	Mutual Fund, Obtain from Brokerage (H), (9mo)	Delivery Products
84	A729UZC	Mutual Fund, Obtain from Mut Fnd Co	Delivery Products
85	MA3Q0040ZC	Mutual Fund, Obtain from Mut Fnd Co (H), (9mo)	Delivery Products
86	A716UZC	Mutual Fund, Obtain from Other	Delivery Products
87	A728UZC	Mutual Fund, Obtain in Person	Delivery Products
88	MA3Q0039ZC	Mutual Fund, Obtain in Person (H), (9mo)	Delivery Products
89	A722UZC	Mutual Fund, Obtain thru Internet	Delivery Products
90	MA3Q0036ZC	Mutual Fund, Obtain thru Internet (H), (9mo)	Delivery Products
91	A736UZC	Mutual Fund, Obtain Using Other Method	Delivery Products
92	TRADBRZC	Used Traditional Branch, Last 90 Days	Delivery Products
93	MA3Q0275ZC	Used Traditional Branch, Last 90 Days (H), (9mo)	Delivery Products
94	FPP042ZC	Used Alternate Branch, Last 90 Days	Delivery Products
95	MA3Q0068ZC	Used Alternate Branch, Last 90 Days (H), (9mo)	Delivery Products
96	FPP019ZC	Used Alternate Branch Customer Service, Last 90 Days	Delivery Products
97	FPP112ZC	Used Alternate Branch Customer Service, Last 90 Days (H), (9mo)	Delivery Products
98	FPP016ZC	Used Alternate Branch Teller Services(no ATM), Last 90 Days	Delivery Products
99	FPP113ZC	Used Alternate Branch Teller Services(no ATM), Last 90 Days (H), (9mo)	Delivery Products
100	FPP036ZC	Used Licensed Financial Advisor	Delivery Products
101	MA3Q0097ZC	Used Licensed Financial Advisor (H), (9mo)	Delivery Products
102	MA3Y222UZC	Used Wire Transfer to Send Money, Last 90 Days	Delivery Products
103	MA3Q222UZC	Used Wire Transfer to Send Money, Last 90 Days (H), (9mo)	Delivery Products
104	FPP_0267ZC	Used Prepaid Debit Card, Last 90 Days	Delivery Products
105	MA3Q0267ZC	Used Prepaid Debit Card, Last 90 Days (H), (9mo)	Delivery Products
106	FPP_0268ZC	Used Check Cashing Service, Last 90 Days	Delivery Products
107	MA3Q0268ZC	Used Check Cashing Service, Last 90 Days (H), (9mo)	Delivery Products
108	FPP_0269ZC	Signed for Debit Purchase, Last 90 Days	Delivery Products
109	MA3Q0269ZC	Signed for Debit Purchase, Last 90 Days (H), (9mo)	Delivery Products
110	FPP_0270ZC	Asked for Cash Back with Debit Purchase, Last 90 Days	Delivery Products
111	MA3Q0270ZC	Asked for Cash Back with Debit Purchase, Last 90 Days (H), (9mo)	Delivery Products
112	FPP_0271ZC	Received Alerts via Mobile Device, Last 90 Days	Delivery Products
113	MA3Q0271ZC	Received Alerts via Mobile Device, Last 90 Days (H), (9mo)	Delivery Products
114	FPP_0272ZC	Accessed Accounts via Mobile Device, Last 90 Days	Delivery Products
115	MA3Q0272ZC	Accessed Accounts via Mobile Device, Last 90 Days (H), (9mo)	Delivery Products
116	MA3Q0273ZC	Researched Financial Products or Services Online (H), (9mo)	Delivery Products
117	FPP035ZC	Own a Business,	Delivery Products
118	MA3Q0073ZC	Own a Business, (H), (9mo)	Delivery Products
119	FC_A638UZC	Holding Company Relations	Delivery Products
120	FC_A638UZD	Holding Company Relations	Delivery Products
121	MA3Q0032ZC	Holding Company Relations (H), (9mo)	Delivery Products
122	MA3Q0032ZD	Holding Company Relations (H), (9mo)	Delivery Products
123	MA3Q0278ZC	Used Internet Banking from Desktop or Laptop Computer, Last 90 Days (H), (9mo)	Delivery Products
124	MA3Q0279ZC	Used Internet Banking from Tablet Computer, Last 90 Days (H), (9mo)	Delivery Products
125	MA3Q0280ZC	Used Internet Banking from Smartphone, Last 90 Days (H), (9mo)	Delivery Products
126	MA3Q0284ZC	Used Internet Banking to Make a Remote Deposit, Last 90 Days (H), (9mo)	Delivery Products
127	MA3Q0285ZC	Used Smartphone to Open Account via Internet Banking, Last 90 Days (H), (9mo)	Delivery Products
128	MA3Q0286ZC	Used Smartphone to Review Balance via Internet Banking, Last 90 Days (H), (9mo)	Delivery Products
129	MA3Q0287ZC	Used Smartphone to Pay Bill via Internet Banking, Last 90 Days (H), (9mo)	Delivery Products
130	MA3Q0288ZC	Used Smartphone to Make a Remote Deposit via Internet, Last 90 Days (H), (9mo)	Delivery Products

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131	MA3Q0289ZC	Used Tablet to Open Account via Internet Banking, Last 90 Days (H), (9mo)	Delivery Products
132	MA3Q0290ZC	Used Tablet to Review Balance via Internet Banking, Last 90 Days (H), (9mo)	Delivery Products
133	MA3Q0291ZC	Used Tablet to Pay Bill via Internet Banking, Last 90 Days (H), (9mo)	Delivery Products
134	MA3Q0292ZC	Used Tablet to Make a Remote Deposit via Internet, Last 90 Days (H), (9mo)	Delivery Products
135	MA3Q0293ZC	Used PC to Open Account via Internet Banking, Last 90 Days (H), (9mo)	Delivery Products
136	MA3Q0294ZC	Used PC to Review Balance via Internet Banking, Last 90 Days (H), (9mo)	Delivery Products
137	MA3Q0295ZC	Used PC to Pay Bill via Internet Banking, Last 90 Days (H), (9mo)	Delivery Products
138	MA3Q0296ZC	Used PC to Make a Remote Deposit via Internet, Last 90 Days (H), (9mo)	Delivery Products
139	FPP026ZC	Banking with Primary Institution < 1yr	Financial Attitudes
140	MA3Q0065ZC	Banking with Primary Institution < 1yr (H), (9mo)	Financial Attitudes
141	FPP039ZC	Banking with Primary Institution 1-4 yrs	Financial Attitudes
142	MA3Q0063ZC	Banking with Primary Institution 1-4 yrs (H), (9mo)	Financial Attitudes
143	FPP027ZC	Banking with Primary Institution 5-10 yrs	Financial Attitudes
144	MA3Q0064ZC	Banking with Primary Institution 5-10 yrs (H), (9mo)	Financial Attitudes
145	FPP038ZC	Banking with Primary Institution 10+ yrs	Financial Attitudes
146	MA3Q0062ZC	Banking with Primary Institution 10+ yrs (H), (9mo)	Financial Attitudes
147	FPP030ZC	Satisfied with Primary Bank, Agree	Financial Attitudes
148	MA3Q0079ZC	Satisfied with Primary Bank, Agree (H), (9mo)	Financial Attitudes
149	FPP021ZC	Satisfied with Primary Bank, Disagree	Financial Attitudes
150	FPP095ZC	Primary Institution Considerations: Customer Service	Financial Attitudes
151	FPP097ZC	Primary Institution Considerations: Costs/Fees	Financial Attitudes
152	FPP099ZC	Primary Institution Considerations: Interest Rates	Financial Attitudes
153	FPP101ZC	Primary Institution Considerations: Types of Accounts/Services	Financial Attitudes
154	FPP103ZC	Primary Institution Considerations: Number/Locations of Branches/ATMs	Financial Attitudes
155	PLZC	Personal Loans (PL) Balance	Installment Loan Products
156	PLZD	Personal Loans (PL) Balance	Installment Loan Products
157	MA3Q0105ZC	Personal Loans (PL) Balance (H), (9mo)	Installment Loan Products
158	MA3Q0105ZD	Personal Loans (PL) Balance (H), (9mo)	Installment Loan Products
159	AULNZC	Auto Loans Balance	Installment Loan Products
160	AULNZD	Auto Loans Balance	Installment Loan Products
161	MA3Q0099ZC	Auto Loans Balance (H), (9mo)	Installment Loan Products
162	MA3Q0099ZD	Auto Loans Balance (H), (9mo)	Installment Loan Products
163	AULIPZC	Auto Loans Balance (On Own)	Installment Loan Products
164	AULIPZD	Auto Loans Balance (On Own)	Installment Loan Products
165	MA3Q0101ZC	Auto Loans Balance (On Own) (H), (9mo)	Installment Loan Products
166	MA3Q0101ZD	Auto Loans Balance (On Own) (H), (9mo)	Installment Loan Products
167	AULDZC	Auto Loans Balance (By Dealer)	Installment Loan Products
168	AULDZD	Auto Loans Balance (By Dealer)	Installment Loan Products
169	MA3Q0103ZC	Auto Loans Balance (By Dealer) (H), (9mo)	Installment Loan Products
170	MA3Q0103ZD	Auto Loans Balance (By Dealer) (H), (9mo)	Installment Loan Products
171	A520UZC	Auto Lease Balance	Installment Loan Products
172	A520UZD	Auto Lease Balance	Installment Loan Products
173	MA3Q0117ZC	Auto Lease Balance (H), (9mo)	Installment Loan Products
174	MA3Q0117ZD	Auto Lease Balance (H), (9mo)	Installment Loan Products
175	A519UZC	Auto Lease Balance (On Own)	Installment Loan Products
176	A519UZD	Auto Lease Balance (On Own)	Installment Loan Products
177	A518UZC	Auto Lease Balance (By Dealer)	Installment Loan Products
178	A518UZD	Auto Lease Balance (By Dealer)	Installment Loan Products
179	FPP090ZC	Auto Lease Balance (By Dealer) (H), (9mo)	Installment Loan Products
180	FPP090ZD	Auto Lease Balance (By Dealer) (H), (9mo)	Installment Loan Products
181	PLHEZC	PL Second Mortgage Balance	Installment Loan Products
182	PLHEZD	PL Second Mortgage Balance	Installment Loan Products
183	MA3Q0107ZC	PL Second Mortgage Balance (H), (9mo)	Installment Loan Products
184	MA3Q0107ZD	PL Second Mortgage Balance (H), (9mo)	Installment Loan Products
185	PLSTUZC	PL, Student Loan Balance	Installment Loan Products
186	PLSTUZD	PL, Student Loan Balance	Installment Loan Products
187	MA3Q0119ZC	PL, Student Loan Balance (H), (9mo)	Installment Loan Products
188	MA3Q0119ZD	PL, Student Loan Balance (H), (9mo)	Installment Loan Products
189	PLOTZC	PL Other Types Balance	Installment Loan Products
190	PLOTZD	PL Other Types Balance	Installment Loan Products
191	MA3Q0109ZC	PL Other Types Balance (H), (9mo)	Installment Loan Products
192	MA3Q0109ZD	PL Other Types Balance (H), (9mo)	Installment Loan Products
193	M1STZC	First Mortgage Balance	Installment Loan Products
194	M1STZD	First Mortgage Balance	Installment Loan Products
195	MA3Q0111ZC	First Mortgage Balance (H), (9mo)	Installment Loan Products

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196	MA3Q0111ZD	First Mortgage Balance (H), (9mo)	Installment Loan Products
197	M1STLOZC	First Mortgage, > \$150K	Installment Loan Products
198	MA3Q0121ZC	First Mortgage, > \$150K (H), (9mo)	Installment Loan Products
199	FPP053ZC	Residential Fixed Rate Mortgage Balance	Installment Loan Products
200	FPP053ZD	Residential Fixed Rate Mortgage Balance	Installment Loan Products
201	MA3Q0123ZC	Residential Fixed Rate Mortgage Balance (H), (9mo)	Installment Loan Products
202	MA3Q0123ZD	Residential Fixed Rate Mortgage Balance (H), (9mo)	Installment Loan Products
203	FPP032ZC	Have Checking Account with Bank of America	Institution-Specific Products
204	MA3Q0055ZC	Have Checking Account with Bank of America (H), (9mo)	Institution-Specific Products
205	FPP116ZC	Have Checking Account with Capital One	Institution-Specific Products
206	FPP117ZC	Have Checking Account with Capital One (H), (9mo)	Institution-Specific Products
207	FPP034ZC	Have Checking Account with Chase	Institution-Specific Products
208	MA3Q0056ZC	Have Checking Account with Chase (H), (9mo)	Institution-Specific Products
209	FPP070ZC	Have Checking Account with Citi	Institution-Specific Products
210	FPP071ZC	Have Checking Account with Citi (H), (9mo)	Institution-Specific Products
211	FPP072ZC	Have Checking Account with PNC	Institution-Specific Products
212	FPP073ZC	Have Checking Account with PNC (H), (9mo)	Institution-Specific Products
213	FPP033ZC	Have Checking Account with SunTrust Bank	Institution-Specific Products
214	FPP074ZC	Have Checking Account with TD Bank	Institution-Specific Products
215	FPP075ZC	Have Checking Account with TD Bank (H), (9mo)	Institution-Specific Products
216	FPP076ZC	Have Checking Account with USAA	Institution-Specific Products
217	FPP077ZC	Have Checking Account with USAA (H), (9mo)	Institution-Specific Products
218	FPP046ZC	Have Checking Account with US Bancorp	Institution-Specific Products
219	FPP024ZC	Have Checking Account with Wells Fargo	Institution-Specific Products
220	MA3Q0060ZC	Have Checking Account with Wells Fargo (H), (9mo)	Institution-Specific Products
221	FPP031ZC	Have Savings Account with Bank of America	Institution-Specific Products
222	MA3Q0080ZC	Have Savings Account with Bank of America (H), (9mo)	Institution-Specific Products
223	FPP078ZC	Have Savings Account with Capital One	Institution-Specific Products
224	FPP079ZC	Have Savings Account with Capital One (H), (9mo)	Institution-Specific Products
225	FPP020ZC	Have Savings Account with Chase	Institution-Specific Products
226	MA3Q0081ZC	Have Savings Account with Chase (H), (9mo)	Institution-Specific Products
227	FPP080ZC	Have Savings Account with Citi	Institution-Specific Products
228	FPP081ZC	Have Savings Account with Citi (H), (9mo)	Institution-Specific Products
229	FPP082ZC	Have Savings Account with PNC	Institution-Specific Products
230	FPP083ZC	Have Savings Account with PNC (H), (9mo)	Institution-Specific Products
231	FPP029ZC	Have Savings Account with SunTrust Bank	Institution-Specific Products
232	FPP084ZC	Have Savings Account with TD Bank	Institution-Specific Products
233	FPP086ZC	Have Savings Account with USAA	Institution-Specific Products
234	FPP087ZC	Have Savings Account with USAA (H), (9mo)	Institution-Specific Products
235	FPP045ZC	Have Savings Account with US Bancorp	Institution-Specific Products
236	FPP025ZC	Have Savings Account with Wells Fargo	Institution-Specific Products
237	MA3Q0085ZC	Have Savings Account with Wells Fargo (H), (9mo)	Institution-Specific Products
238	FPP049ZC	Use Morgan Stanley Brokerage Services	Institution-Specific Products
239	FPP048ZC	Use CapitalOne 360 Brokerage Services	Institution-Specific Products
240	FPP041ZC	Use E-TRADE Brokerage Services	Institution-Specific Products
241	FPP044ZC	Use JP Morgan Chase Brokerage Services	Institution-Specific Products
242	ANNINSZC	Annuity Insurance Value	Insurance Products
243	ANNINSZD	Annuity Insurance Value	Insurance Products
244	MA3Q0124ZC	Annuity Insurance Value (H), (9mo)	Insurance Products
245	MA3Q0124ZD	Annuity Insurance Value (H), (9mo)	Insurance Products
246	A821UZC	Fixed Rate Annuities Balance	Insurance Products
247	A821UZD	Fixed Rate Annuities Balance	Insurance Products
248	MA3Q0128ZC	Fixed Rate Annuities Balance (H), (9mo)	Insurance Products
249	MA3Q0128ZD	Fixed Rate Annuities Balance (H), (9mo)	Insurance Products
250	A822UZC	Variable Rate Annuities Balance	Insurance Products
251	A822UZD	Variable Rate Annuities Balance	Insurance Products
252	MA3Q0130ZC	Variable Rate Annuities Balance (H), (9mo)	Insurance Products
253	MA3Q0130ZD	Variable Rate Annuities Balance (H), (9mo)	Insurance Products
254	FPP056ZC	Annuity Deferring/Accumulating Payment	Insurance Products
255	MA3Q0135ZC	Annuity Deferring/Accumulating Payment (H), (9mo)	Insurance Products
256	FPP055ZC	Annuity with Deferred and Current Payment	Insurance Products
257	MA3Q0134ZC	Annuity with Deferred and Current Payment (H), (9mo)	Insurance Products
258	FPP054ZC	Annuity with Immediate Payment	Insurance Products
259	MA3Q0136ZC	Annuity with Immediate Payment (H), (9mo)	Insurance Products
260	FPP059ZC	Annuity thru Insurance Co	Insurance Products

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261	MA3Q0137ZC	Annuity thru Insurance Co (H), (9mo)	Insurance Products
262	FPP058ZC	Annuity thru Broker/Fin Advisor	Insurance Products
263	MA3Q0133ZC	Annuity thru Broker/Fin Advisor (H), (9mo)	Insurance Products
264	FPP057ZC	Annuity thru Bank/Credit Union	Insurance Products
265	MA3Q0132ZC	Annuity thru Bank/Credit Union (H), (9mo)	Insurance Products
266	CSVLIZC	Cash Value Insurance Balance	Insurance Products
267	CSVLIZD	Cash Value Insurance Balance	Insurance Products
268	MA3Q0126ZC	Cash Value Insurance Balance (H), (9mo)	Insurance Products
269	MA3Q0126ZD	Cash Value Insurance Balance (H), (9mo)	Insurance Products
270	INVSVCZC	Any Investment Svc Val (inc 401k)	Investment Products
271	INVSVCZD	Any Investment Svc Val (inc 401k)	Investment Products
272	MA3Q0163ZC	Any Investment Svc Val (inc 401k) (H), (9mo)	Investment Products
273	MA3Q0163ZD	Any Investment Svc Val (inc 401k) (H), (9mo)	Investment Products
274	INVSVCXZC	Any Investment Svc Val (exc 401k)	Investment Products
275	INVSVCXZD	Any Investment Svc Val (exc 401k)	Investment Products
276	MA3Q0161ZC	Any Investment Svc Val (exc 401k) (H), (9mo)	Investment Products
277	MA3Q0161ZD	Any Investment Svc Val (exc 401k) (H), (9mo)	Investment Products
278	ASSETCMZC	Asset/Cash Management Account Balance	Investment Products
279	ASSETCMZD	Asset/Cash Management Account Balance	Investment Products
280	MA3Q0053ZC	Asset/Cash Management Account Balance (H), (9mo)	Investment Products
281	MA3Q0053ZD	Asset/Cash Management Account Balance (H), (9mo)	Investment Products
282	BKRSTOZC	Brokerage Services, Total	Investment Products
283	MA3Q0138ZC	Brokerage Services, Total (H), (9mo)	Investment Products
284	TOTMFZC	Total Mutual Funds Value	Investment Products
285	TOTMFZD	Total Mutual Funds Value	Investment Products
286	MA3Q0157ZC	Total Mutual Funds Value (H), (9mo)	Investment Products
287	MA3Q0157ZD	Total Mutual Funds Value (H), (9mo)	Investment Products
288	MFIRAPZC	Mutual Funds Value (inc IRAs)	Investment Products
289	MFIRAPZD	Mutual Funds Value (inc IRAs)	Investment Products
290	MA3Q0159ZC	Mutual Funds Value (inc IRAs) (H), (9mo)	Investment Products
291	MA3Q0159ZD	Mutual Funds Value (inc IRAs) (H), (9mo)	Investment Products
292	MFEIPZC	Mutual Funds Value (exc IRAs)	Investment Products
293	MFEIPZD	Mutual Funds Value (exc IRAs)	Investment Products
294	MA3Q0147ZC	Mutual Funds Value (exc IRAs) (H), (9mo)	Investment Products
295	MA3Q0147ZD	Mutual Funds Value (exc IRAs) (H), (9mo)	Investment Products
296	MFNDZC	Mutual Funds Value (Stocks/Bonds)	Investment Products
297	MFNDZD	Mutual Funds Value (Stocks/Bonds)	Investment Products
298	MA3Q0143ZC	Mutual Funds Value (Stocks/Bonds) (H), (9mo)	Investment Products
299	MA3Q0143ZD	Mutual Funds Value (Stocks/Bonds) (H), (9mo)	Investment Products
300	FPP064ZC	Balance Fund Value	Investment Products
301	FPP064ZD	Balance Fund Value	Investment Products
302	MA3Q0179ZC	Balance Fund Value (H), (9mo)	Investment Products
303	MMMFZC	Money Market Mutual Funds Value	Investment Products
304	MMMFZD	Money Market Mutual Funds Value	Investment Products
305	MA3Q0145ZC	Money Market Mutual Funds Value (H), (9mo)	Investment Products
306	SECURIZC	Securities Market Value	Investment Products
307	SECURIZD	Securities Market Value	Investment Products
308	MA3Q0141ZC	Securities Market Value (H), (9mo)	Investment Products
309	MA3Q0141ZD	Securities Market Value (H), (9mo)	Investment Products
310	STOCKZC	Stock Value	Investment Products
311	STOCKZD	Stock Value	Investment Products
312	MA3Q0149ZC	Stock Value (H), (9mo)	Investment Products
313	MA3Q0149ZD	Stock Value (H), (9mo)	Investment Products
314	STOCKEMPZC	Stocks from Employer Value	Investment Products
315	STOCKEMPZD	Stocks from Employer Value	Investment Products
316	MA3Q0168ZC	Stocks from Employer Value (H), (9mo)	Investment Products
317	MA3Q0168ZD	Stocks from Employer Value (H), (9mo)	Investment Products
318	STOCKNEZC	Stocks not from Employer Value	Investment Products
319	STOCKNEZD	Stocks not from Employer Value	Investment Products
320	MA3Q0170ZC	Stocks not from Employer Value (H), (9mo)	Investment Products
321	MA3Q0170ZD	Stocks not from Employer Value (H), (9mo)	Investment Products
322	RLESTZC	Real Estate Investments Value	Investment Products
323	RLESTZD	Real Estate Investments Value	Investment Products
324	MA3Q0172ZC	Real Estate Investments Value (H), (9mo)	Investment Products
325	MA3Q0172ZD	Real Estate Investments Value (H), (9mo)	Investment Products

ORDER	VARIABLE	DESCRIPTION	CATEGORY
326	A745UZC	Collectibles/Prec Metal/Other Value	Investment Products
327	A745UZD	Collectibles/Prec Metal/Other Value	Investment Products
328	MA3Q0177ZC	Collectibles/Prec Metal/Other Value (H), (9mo)	Investment Products
329	MA3Q0177ZD	Collectibles/Prec Metal/Other Value (H), (9mo)	Investment Products
330	CMBONDZC	Corporate/Municipal Bonds Value	Investment Products
331	CMBONDZD	Corporate/Municipal Bonds Value	Investment Products
332	MA3Q0151ZC	Corporate/Municipal Bonds Value (H), (9mo)	Investment Products
333	MA3Q0151ZD	Corporate/Municipal Bonds Value (H), (9mo)	Investment Products
334	COMCFZC	Futures/Warrants/Options Value	Investment Products
335	COMCFZD	Futures/Warrants/Options Value	Investment Products
336	MA3Q0153ZC	Futures/Warrants/Options Value (H), (9mo)	Investment Products
337	MA3Q0153ZD	Futures/Warrants/Options Value (H), (9mo)	Investment Products
338	GOVSECZC	Government Securities Value	Investment Products
339	GOVSECZD	Government Securities Value	Investment Products
340	MA3Q0165ZC	Government Securities Value (H), (9mo)	Investment Products
341	A707UZC	US Savings/T-Bills/Notes Value	Investment Products
342	A707UZD	US Savings/T-Bills/Notes Value	Investment Products
343	MA3Q0155ZC	US Savings/T-Bills/Notes Value (H), (9mo)	Investment Products
344	STOCK6MOZC	Make Stock Trades, Last 90 Days	Investment Products
345	MA3Q0167ZC	Make Stock Trades, Last 90 Days (H), (9mo)	Investment Products
346	FPP062ZC	Trade Securities via Broker by Phone, Last 90 Days	Investment Products
347	FPP092ZC	Trade Securities via Broker by Phone, Last 90 Days (H), (9mo)	Investment Products
348	FPP061ZC	Trade Securities via Telephone, Last 90 Days	Investment Products
349	FPP093ZC	Trade Securities via Telephone, Last 90 Days (H), (9mo)	Investment Products
350	FPP060ZC	Trade Securities with In-Person Broker, Last 90 Days	Investment Products
351	PLCZC	Personal Line of Credit Balance	Lines of Credit Products
352	PLCZD	Personal Line of Credit Balance	Lines of Credit Products
353	MA3Q0184ZC	Personal Line of Credit Balance (H), (9mo)	Lines of Credit Products
354	MA3Q0184ZD	Personal Line of Credit Balance (H), (9mo)	Lines of Credit Products
355	PLCRBZC	PLC w/Revolving Balance	Lines of Credit Products
356	MA3Q0186ZC	PLC w/Revolving Balance (H), (9mo)	Lines of Credit Products
357	PLCHEZC	HELOC Balance	Lines of Credit Products
358	PLCHEZD	HELOC Balance	Lines of Credit Products
359	MA3Q0187ZC	HELOC Balance (H), (9mo)	Lines of Credit Products
360	MA3Q0187ZD	HELOC Balance (H), (9mo)	Lines of Credit Products
361	PLCHRBZC	HELOC w/Revolving Balance	Lines of Credit Products
362	MA3Q0189ZC	HELOC w/Revolving Balance (H), (9mo)	Lines of Credit Products
363	PLCOPZC	PLC, Overdraft Protection Balance	Lines of Credit Products
364	MA3Q0194ZC	PLC, Overdraft Protection Balance (H), (9mo)	Lines of Credit Products
365	PLCORBZC	PLC, Overdraft Protection w/Rev Bal	Lines of Credit Products
366	MA3Q0196ZC	PLC, Overdraft Protection w/Rev Bal (H), (9mo)	Lines of Credit Products
367	PLCOTZC	PLC, Other Types Balance	Lines of Credit Products
368	PLCOTZD	PLC, Other Types Balance	Lines of Credit Products
369	MA3Q0190ZC	PLC, Other Types Balance (H), (9mo)	Lines of Credit Products
370	MA3Q0190ZD	PLC, Other Types Balance (H), (9mo)	Lines of Credit Products
371	PLCOTHZC	PLC, Other Types w/Revolving Bal	Lines of Credit Products
372	MA3Q0192ZC	PLC, Other Types w/Revolving Bal (H), (9mo)	Lines of Credit Products
373	CPIMZC	Credit Balance (inc Mortgage)	Overall Credit Measures
374	CPIMZD	Credit Balance (inc Mortgage)	Overall Credit Measures
375	MA3Q0197ZC	Credit Balance (inc Mortgage) (H), (9mo)	Overall Credit Measures
376	MA3Q0197ZD	Credit Balance (inc Mortgage) (H), (9mo)	Overall Credit Measures
377	CPEMZC	Credit Balance (exc Mortgage)	Overall Credit Measures
378	CPEMZD	Credit Balance (exc Mortgage)	Overall Credit Measures
379	MA3Q0200ZC	Credit Balance (exc Mortgage) (H), (9mo)	Overall Credit Measures
380	MA3Q0200ZD	Credit Balance (exc Mortgage) (H), (9mo)	Overall Credit Measures
381	CPEMCCZC	Credit Balance (exc Mrtg/CC)	Overall Credit Measures
382	CPEMCCZD	Credit Balance (exc Mrtg/CC)	Overall Credit Measures
383	MA3Q0202ZC	Credit Balance (exc Mrtg/CC) (H), (9mo)	Overall Credit Measures
384	MA3Q0202ZD	Credit Balance (exc Mrtg/CC) (H), (9mo)	Overall Credit Measures
385	A362UZC	Credit w/Revolving Balance	Overall Credit Measures
386	MA3Q0213ZC	Credit w/Revolving Balance (H), (9mo)	Overall Credit Measures
387	CIMOBZC	Credit w/Revolving Bal (inc Mrtg)	Overall Credit Measures
388	MA3Q0199ZC	Credit w/Revolving Bal (inc Mrtg) (H), (9mo)	Overall Credit Measures
389	CEMOBZC	Credit w/Revolving Bal (exc Mrtg)	Overall Credit Measures
390	MA3Q0204ZC	Credit w/Revolving Bal (exc Mrtg) (H), (9mo)	Overall Credit Measures

ORDER	VARIABLE	DESCRIPTION	CATEGORY
391	RVCRTPZC	Revolving Credit Balance	Overall Credit Measures
392	RVCRTPZD	Revolving Credit Balance	Overall Credit Measures
393	MA3Q0211ZC	Revolving Credit Balance (H), (9mo)	Overall Credit Measures
394	MA3Q0211ZD	Revolving Credit Balance (H), (9mo)	Overall Credit Measures
395	INSTCPZC	Installment Credit Balance	Overall Credit Measures
396	INSTCPZD	Installment Credit Balance	Overall Credit Measures
397	MA3Q0205ZC	Installment Credit Balance (H), (9mo)	Overall Credit Measures
398	MA3Q0205ZD	Installment Credit Balance (H), (9mo)	Overall Credit Measures
399	RESPIMZC	R/E Secured Credit Bal (inc Mrtg)	Overall Credit Measures
400	RESPIMZD	R/E Secured Credit Bal (inc Mrtg)	Overall Credit Measures
401	MA3Q0207ZC	R/E Secured Credit Bal (inc Mrtg) (H), (9mo)	Overall Credit Measures
402	MA3Q0207ZD	R/E Secured Credit Bal (inc Mrtg) (H), (9mo)	Overall Credit Measures
403	RESPEMZC	R/E Secured Credit Bal (exc Mrtg)	Overall Credit Measures
404	RESPEMZD	R/E Secured Credit Bal (exc Mrtg)	Overall Credit Measures
405	MA3Q0209ZC	R/E Secured Credit Bal (exc Mrtg) (H), (9mo)	Overall Credit Measures
406	MA3Q0209ZD	R/E Secured Credit Bal (exc Mrtg) (H), (9mo)	Overall Credit Measures
407	DEPPRDZC	Deposit Balance	Overall Deposit Measures
408	DEPPRDZD	Deposit Balance	Overall Deposit Measures
409	MA3Q0214ZC	Deposit Balance (H), (9mo)	Overall Deposit Measures
410	MA3Q0214ZD	Deposit Balance (H), (9mo)	Overall Deposit Measures
411	LIQDPPZC	Liquid Deposit Balance	Overall Deposit Measures
412	LIQDPPZD	Liquid Deposit Balance	Overall Deposit Measures
413	MA3Q0216ZC	Liquid Deposit Balance (H), (9mo)	Overall Deposit Measures
414	MA3Q0216ZD	Liquid Deposit Balance (H), (9mo)	Overall Deposit Measures
415	RSBPZC	Retirement Savings Balance/Value	Retirement Products
416	RSBPZD	Retirement Savings Balance/Value	Retirement Products
417	MA3Q0242ZC	Retirement Savings Balance/Value (H), (9mo)	Retirement Products
418	MA3Q0242ZD	Retirement Savings Balance/Value (H), (9mo)	Retirement Products
419	IRAPZC	IRA Balance	Retirement Products
420	IRAPZD	IRA Balance	Retirement Products
421	MA3Q0218ZC	IRA Balance (H), (9mo)	Retirement Products
422	MA3Q0218ZD	IRA Balance (H), (9mo)	Retirement Products
423	IRACDPZC	IRA in CD Balance	Retirement Products
424	IRACDPZD	IRA in CD Balance	Retirement Products
425	MA3Q0220ZC	IRA in CD Balance (H), (9mo)	Retirement Products
426	MA3Q0220ZD	IRA in CD Balance (H), (9mo)	Retirement Products
427	IRAMFPZC	IRA in Mutual Funds Balance	Retirement Products
428	IRAMFPZD	IRA in Mutual Funds Balance	Retirement Products
429	MA3Q0224ZC	IRA in Mutual Funds Balance (H), (9mo)	Retirement Products
430	MA3Q0224ZD	IRA in Mutual Funds Balance (H), (9mo)	Retirement Products
431	IRARMPZC	IRA in Reg/MM Savings Balance	Retirement Products
432	IRARMPZD	IRA in Reg/MM Savings Balance	Retirement Products
433	MA3Q0222ZC	IRA in Reg/MM Savings Balance (H), (9mo)	Retirement Products
434	IRASPZC	IRA in Securities Balance	Retirement Products
435	IRASPZD	IRA in Securities Balance	Retirement Products
436	MA3Q0226ZC	IRA in Securities Balance (H), (9mo)	Retirement Products
437	MA3Q0226ZD	IRA in Securities Balance (H), (9mo)	Retirement Products
438	IRAOSPZC	IRA in Other Investment Balance	Retirement Products
439	IRAOSPZD	IRA in Other Investment Balance	Retirement Products
440	MA3Q0228ZC	IRA in Other Investment Balance (H), (9mo)	Retirement Products
441	MA3Q0228ZD	IRA in Other Investment Balance (H), (9mo)	Retirement Products
442	IRAOPZC	IRA in Other Balance	Retirement Products
443	IRAOPZD	IRA in Other Balance	Retirement Products
444	MA3Q0230ZC	IRA in Other Balance (H), (9mo)	Retirement Products
445	MA3Q0230ZD	IRA in Other Balance (H), (9mo)	Retirement Products
446	A209UZC	ROTH IRA Balance	Retirement Products
447	A209UZD	ROTH IRA Balance	Retirement Products
448	MA3Q0232ZC	ROTH IRA Balance (H), (9mo)	Retirement Products
449	MA3Q0232ZD	ROTH IRA Balance (H), (9mo)	Retirement Products
450	FPP065ZC	ROTH IRA Rolled Over from Tax Proct Acct, 1yr	Retirement Products
451	MA3Q0247ZC	ROTH IRA Rolled Over from Tax Proct Acct, 1yr (H), (9mo)	Retirement Products
452	P401KPZC	401k Plans Value	Retirement Products
453	P401KPZD	401k Plans Value	Retirement Products
454	MA3Q0236ZC	401k Plans Value (H), (9mo)	Retirement Products
455	MA3Q0236ZD	401k Plans Value (H), (9mo)	Retirement Products

ORDER	VARIABLE	DESCRIPTION	CATEGORY
456	P401KMFZC	401k in Mutual Funds Value	Retirement Products
457	P401KMFZD	401k in Mutual Funds Value	Retirement Products
458	MA3Q0240ZC	401k in Mutual Funds Value (H), (9mo)	Retirement Products
459	MA3Q0240ZD	401k in Mutual Funds Value (H), (9mo)	Retirement Products
460	FPP066ZC	401K Rolled Over from Tax Proct Acct, 1yr	Retirement Products
461	MA3Q0246ZC	401K Rolled Over from Tax Proct Acct, 1yr (H), (9mo)	Retirement Products
462	KEOGHPZC	Keogh Plans Value	Retirement Products
463	KEOGHPZD	Keogh Plans Value	Retirement Products
464	MA3Q0234ZC	Keogh Plans Value (H), (9mo)	Retirement Products
465	MA3Q0234ZD	Keogh Plans Value (H), (9mo)	Retirement Products
466	PPPLNZC	Private Pension Plans Value	Retirement Products
467	PPPLNZD	Private Pension Plans Value	Retirement Products
468	MA3Q0238ZC	Private Pension Plans Value (H), (9mo)	Retirement Products
469	MA3Q0238ZD	Private Pension Plans Value (H), (9mo)	Retirement Products
470	ORETPPZC	Other Retirement Plan Product Value	Retirement Products
471	ORETPPZD	Other Retirement Plan Product Value	Retirement Products
472	MA3Q0244ZC	Other Retirement Plan Product Value (H), (9mo)	Retirement Products
473	MA3Q0244ZD	Other Retirement Plan Product Value (H), (9mo)	Retirement Products
474	SAVPRDZC	Savings Balance	Savings Products
475	SAVPRDZD	Savings Balance	Savings Products
476	MA3Q0248ZC	Savings Balance (H), (9mo)	Savings Products
477	MA3Q0248ZD	Savings Balance (H), (9mo)	Savings Products
478	RLSPZC	Regular/Liquid Savings Balance	Savings Products
479	RLSPZD	Regular/Liquid Savings Balance	Savings Products
480	MA3Q0250ZC	Regular/Liquid Savings Balance (H), (9mo)	Savings Products
481	MA3Q0250ZD	Regular/Liquid Savings Balance (H), (9mo)	Savings Products
482	FISPZC	Fixed-Interest Savings Balance	Savings Products
483	FISPZD	Fixed-Interest Savings Balance	Savings Products
484	MA3Q0252ZC	Fixed-Interest Savings Balance (H), (9mo)	Savings Products
485	MA3Q0252ZD	Fixed-Interest Savings Balance (H), (9mo)	Savings Products
486	VARINTPZC	Variable-Interest Savings Balance	Savings Products
487	VARINTPZD	Variable-Interest Savings Balance	Savings Products
488	MA3Q0254ZC	Variable-Interest Savings Balance (H), (9mo)	Savings Products
489	MA3Q0254ZD	Variable-Interest Savings Balance (H), (9mo)	Savings Products
490	MMSPPZC	Money Market Savings Balance	Savings Products
491	MMSPPZD	Money Market Savings Balance	Savings Products
492	MA3Q0256ZC	Money Market Savings Balance (H), (9mo)	Savings Products
493	MA3Q0256ZD	Money Market Savings Balance (H), (9mo)	Savings Products
494	CDICDPZC	CD Balance (inc CD IRAs)	Savings Products
495	CDICDPZD	CD Balance (inc CD IRAs)	Savings Products
496	MA3Q0258ZC	CD Balance (inc CD IRAs) (H), (9mo)	Savings Products
497	MA3Q0258ZD	CD Balance (inc CD IRAs) (H), (9mo)	Savings Products
498	CDECDPZC	CD Balance (exc CD IRAs)	Savings Products
499	CDECDPZD	CD Balance (exc CD IRAs)	Savings Products
500	MA3Q0260ZC	CD Balance (exc CD IRAs) (H), (9mo)	Savings Products
501	MA3Q0260ZD	CD Balance (exc CD IRAs) (H), (9mo)	Savings Products
502	FPP068ZC	Tax-Advantage College Savings Value	Savings Products
503	FPP068ZD	Tax-Advantage College Savings Value	Savings Products
504	MA3Q0265ZC	Tax-Advantage College Savings Value (H), (9mo)	Savings Products