

ORDER	VARIABLE	DESCRIPTION	CATEGORY
1	IPHASAUTYC	Has Auto Insurance	Automobile Insurance
2	IPHASAUTYD	Has Auto Insurance	Automobile Insurance
3	IPAUTO45YC	Has Auto Insurance, All Policies (Total Premium)	Automobile Insurance
4	IPAUTO45YD	Has Auto Insurance, All Policies (Total Premium)	Automobile Insurance
5	IPTO0085YC	Has Auto Insurance, 1 Policy	Automobile Insurance
6	IPTO0086YC	Has Auto Insurance, 2 Policies	Automobile Insurance
7	IPTO0087YC	Has Auto Insurance, 3 Policies	Automobile Insurance
8	IPTO0122YC	Has Auto Insurance, Policy with 1 Vehicle Covered	Automobile Insurance
9	IPTO0123YC	Has Auto Insurance, Policy with 2 Vehicles Covered	Automobile Insurance
10	IPTO0124YC	Has Auto Insurance, Policy with 3 Vehicles Covered	Automobile Insurance
11	IPTO0125YC	Has Auto Insurance, Policy with 4+ Vehicles Covered	Automobile Insurance
12	IA000496YC	Has Auto Insurance, Policy Covers Car	Automobile Insurance
13	IA000497YC	Has Auto Insurance, Policy Covers Truck or SUV	Automobile Insurance
14	IPTO0099YC	Has Auto Insurance, Policy Covers Motorcycle	Automobile Insurance
15	IA000503YC	Has Insured RV	Automobile Insurance
16	IA000504YC	Has Insured Personal Watercraft	Automobile Insurance
17	IPAUTO52YC	Has Auto Insurance, Drivers Under 25 on Policy	Automobile Insurance
18	IPAUTO53YC	Has Auto Insurance, Incurred 1+ Claims in Past 3 Years	Automobile Insurance
19	IPTO0093YC	Has Auto Insurance, Incurred 1 Claim in Past 3 Years	Automobile Insurance
20	IPTO0094YC	Has Auto Insurance, Incurred 2 Claims in Past 3 Years	Automobile Insurance
21	IPTO0096YC	Has Auto Insurance, Incurred No Claims in Past 3 Years	Automobile Insurance
22	IPAUTO55YC	Has Auto Insurance, Primary Company: AAA/Auto Club	Automobile Insurance
23	IPAUTO58YC	Has Auto Insurance, Primary Company: Allstate	Automobile Insurance
24	IPAUTO59YC	Has Auto Insurance, Primary Company: American Family	Automobile Insurance
25	IPAUTO65YC	Has Auto Insurance, Primary Company: Farmers/Zurich	Automobile Insurance
26	IPAUTO66YC	Has Auto Insurance, Primary Company: GEICO	Automobile Insurance
27	IPAUTO68YC	Has Auto Insurance, Primary Company: Hartford	Automobile Insurance
28	IPAUTO69YC	Has Auto Insurance, Primary Company: Liberty Mutual	Automobile Insurance
29	IPAUTO72YC	Has Auto Insurance, Primary Company: Nationwide	Automobile Insurance
30	IPAUTO73YC	Has Auto Insurance, Primary Company: Progressive	Automobile Insurance
31	IPAUTO76YC	Has Auto Insurance, Primary Company: State Farm	Automobile Insurance
32	IPAUTO77YC	Has Auto Insurance, Primary Company: Travelers	Automobile Insurance
33	IPAUTO78YC	Has Auto Insurance, Primary Company: USAA	Automobile Insurance
34	IPAUTO12YC	Has Auto Insurance, 1+ Policy, Company: AAA/Auto Club	Automobile Insurance
35	IPAUTO15YC	Has Auto Insurance, 1+ Policy, Company: Allstate	Automobile Insurance
36	IPAUTO16YC	Has Auto Insurance, 1+ Policy, Company: American Family	Automobile Insurance
37	IPAUTO21YC	Has Auto Insurance, 1+ Policy, Company: Farm Bureau	Automobile Insurance
38	IPAUTO22YC	Has Auto Insurance, 1+ Policy, Company: Farmers/Zurich	Automobile Insurance
39	IPAUTO23YC	Has Auto Insurance, 1+ Policy, Company: GEICO	Automobile Insurance
40	IPAUTO25YC	Has Auto Insurance, 1+ Policy, Company: Hartford	Automobile Insurance
41	IPAUTO26YC	Has Auto Insurance, 1+ Policy, Company: Liberty Mutual	Automobile Insurance
42	IPAUTO29YC	Has Auto Insurance, 1+ Policy, Company: Nationwide	Automobile Insurance
43	IPAUTO30YC	Has Auto Insurance, 1+ Policy, Company: Progressive	Automobile Insurance
44	IPAUTO33YC	Has Auto Insurance, 1+ Policy, Company: State Farm	Automobile Insurance
45	IPAUTO34YC	Has Auto Insurance, 1+ Policy, Company: Travelers	Automobile Insurance
46	IPAUTO35YC	Has Auto Insurance, 1+ Policy, Company: USAA	Automobile Insurance
47	IPPTVAUXYC	Has Auto Insurance, Primary Policy Purchase Channel: Single Company Agent	Automobile Insurance
48	IPDEPAUXYC	Has Auto Insurance, Primary Policy Purchase Channel: Independent Agent	Automobile Insurance
49	IPAUTO90YC	Has Auto Insurance, Primary Policy Purchase Channel: Phone	Automobile Insurance
50	IPAUTO89YC	Has Auto Insurance, Primary Policy Purchase Channel: Online	Automobile Insurance
51	IPTO0100YC	Has Auto Insurance, Purchase via Internet: Insurance Company Website	Automobile Insurance
52	IPTO0101YC	Has Auto Insurance, Purchase via Internet: Online Quote Service	Automobile Insurance
53	IA000392YC	Has Auto Insurance, Satisfied with Primary Company	Automobile Insurance

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54	IPTO0103YC	Has Auto Insurance, Likely To Recommend Primary Company Co	Automobile Insurance
55	IAAUT102YC	Has Auto Insurance, Any Continuous Policy: <1 Year	Automobile Insurance
56	IPAUTO037YC	Has Auto Insurance, 1+ Policy, Years: 1-4 Years	Automobile Insurance
57	IPAUTO038YC	Has Auto Insurance, 1+ Policy, Years: 5-9 Years	Automobile Insurance
58	IPAUTO036YC	Has Auto Insurance, 1+ Policy, Years: 10+ Years	Automobile Insurance
59	IPOX3YRAYC	Has Auto Insurance, Switched Carrier: Did Not Switch Past 3 Years	Automobile Insurance
60	IP1X3YRAYC	Has Auto Insurance, Switched Carrier: 1 Time Past 3 Years	Automobile Insurance
61	IPAUTO095YC	Has Auto Insurance, Switched Carrier: 2+ Times Past 3 Years	Automobile Insurance
62	IPBADSVCYC	Has Auto Insurance, Switch Reason: Bad Service (non-Claims)	Automobile Insurance
63	IPTTRREPYC	Has Auto Insurance, Switch Reason: Better Reputation	Automobile Insurance
64	IPCOMBOAYC	Has Auto Insurance, Switch Reason: Combined Policies	Automobile Insurance
65	IPFEATAIYC	Has Auto Insurance, Switch Reason: Policy Features	Automobile Insurance
66	IPRPRICEYC	Has Auto Insurance, Switch Reason: Lower Price	Automobile Insurance
67	IPAUTO093YC	Has Auto Insurance, Switch Reason: Recommendation Friend/Family	Automobile Insurance
68	IPAUTO091YC	Has Auto Insurance, Switch Reason: Company Cancelled Auto Policy	Automobile Insurance
69	IPCMOVEAYC	Has Auto Insurance, Switch Reason: Moved	Automobile Insurance
70	IPTO0105YC	Has Auto Insurance, Shopped for Auto Insurance Past 3 Years	Automobile Insurance
71	IPTO0106YC	Has Auto Insurance, Shopped 1 Time for Auto Insurance Past 3 Years	Automobile Insurance
72	IPTO0107YC	Has Auto Insurance, Shopped 2 Times for Auto Insurance Past 3 Years	Automobile Insurance
73	IPTO0108YC	Has Auto Insurance, Shopped 3+ Times for Auto Insurance Past 3 Years	Automobile Insurance
74	IPTO0109YC	Has Auto Insurance, Did Not Shop for Auto Insurance Past 3 Years	Automobile Insurance
75	IA000390YC	Received Quote, Last Time Shopped for Auto Policy	Automobile Insurance
76	IPTO0111YC	Has Auto Insurance, Reason to Shop: Bad Service (non-Claims)	Automobile Insurance
77	IPTO0112YC	Has Auto Insurance, Reason to Shop: Closer Agent	Automobile Insurance
78	IPTO0115YC	Has Auto Insurance, Reason to Shop: Combined Policies	Automobile Insurance
79	IPTO0116YC	Has Auto Insurance, Reason to Shop: Price Increase	Automobile Insurance
80	IPTO0119YC	Has Auto Insurance, Reason to Shop: Better Price	Automobile Insurance
81	IPTO0120YC	Has Auto Insurance, Reason to Shop: Recommendation Friend/Family	Automobile Insurance
82	IPTO0121YC	Has Auto Insurance, Reason to Shop: More Variety Products/Services	Automobile Insurance
83	IPTO0117YC	Has Auto Insurance, Reason to Shop: Life Event	Automobile Insurance
84	IP000481YC	Has Auto Insurance, Uses Driving Monitors	Automobile Insurance
85	IA000502YC	Has Auto Insurance, Reason to Shop: No Online Services	Automobile Insurance
86	IP000488YC	Has Auto Insurance, Preferred Service Channel: Phone	Automobile Insurance
87	IP000489YC	Has Auto Insurance, Preferred Service Channel: Local Agent	Automobile Insurance
88	IP000490YC	Has Auto Insurance, Preferred Service Channel: Website	Automobile Insurance
89	IP000491YC	Has Auto Insurance, Preferred Service Channel: Mobile	Automobile Insurance
90	IAAT0020YC	Attitude: Willing to Pay More for Auto Insurance for Better Coverage	Insurance Attitudes
91	IAEDRTEYC	Attitude: Willing to Raise Auto/Residential Deductible if Rates Decrease	Insurance Attitudes
92	IPNR_DDTYC	Attitude: Do Not Report Auto/Residential Claim if Amount Close to Deductible	Insurance Attitudes
93	IPIPPU_1YC	Attitude: Life Insurance Essential to Cover Funeral Costs	Insurance Attitudes
94	IPETRSVGYC	Attitude: Concerned Will Outlive Retirement Savings	Insurance Attitudes
95	IPTT0014YC	Attitude: Concern About No Work More than 6 Months Due To Injury	Insurance Attitudes
96	IPLN_PRDYC	Attitude: Will Go to Seminar to Learn About Insurance Products	Insurance Attitudes
97	IPFINPROYC	Attitude: Willing to Pay for Advice from Financial Professional	Insurance Attitudes
98	IA000414YC	Attitude: Interest in Purchasing Life Insurance from Auto Provider	Insurance Attitudes
99	IA000415YC	Attitude: Life Insurance Essential for Retirement/Investment Planning	Insurance Attitudes
100	IA000416YC	Attitude: Don't Need Life Insurance, Have Other Investments	Insurance Attitudes
101	IA000417YC	Attitude: Prefer to Learn About Life Insurance Online, Call to Purchase	Insurance Attitudes
102	IA000418YC	Attitude: Review Blogs/Social Networking Sites to Learn About Insurance	Insurance Attitudes
103	IA000419YC	Attitude: Value Relationship with My Agent	Insurance Attitudes
104	IA000420YC	Attitude: Don't Value Relationship with My Agent	Insurance Attitudes
105	IA000421YC	Attitude: Interest in Using Mobile to Manage Policy/Claims	Insurance Attitudes
106	IA000482YC	Attitude: Interested In Investing Today	Insurance Attitudes

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107	IA000512YC	Attitude: Prefer Auto and Residential with Same Carrier	Insurance Attitudes
108	IA000513YC	Attitude: Funeral/Final Expense Insurance is Enough for Funeral	Insurance Attitudes
109	IA000483YC	Attitude: Interested in Insurance With Lump Sum Payout	Insurance Attitudes
110	IA000391YC	Attitude: Saw/Heard Advertising for Insurance Company Past 90 Days	Insurance Attitudes
111	IPANY_LFYC	Has Life Insurance, Any	Life Insurance
112	IAOT095GYC	Has Employer-based Life Insurance	Life Insurance
113	IAOT095DYC	Has Employer-based Life Insurance, Employer Fully Funds	Life Insurance
114	IAOT095EYC	Has Employer-based Life Insurance, Employer Partially Funds	Life Insurance
115	IAOT095FYC	Has Employer-based Life Insurance, Employer Does Not Fund	Life Insurance
116	IPLF_IPPYC	Has Individual Life Insurance, Any Type	Life Insurance
117	IPLF_IPPYD	Has Individual Life Insurance, Any Type	Life Insurance
118	IPLIFE48YC	Has Individual Life Insurance, All Policies (Total Premium)	Life Insurance
119	IPLIFE48YD	Has Individual Life Insurance, All Policies (Total Premium)	Life Insurance
120	IA000514YC	Has Individual Life Insurance, Survivor Benefit \$1,000,000+	Life Insurance
121	IPHASTRMYC	Has Term Life Insurance	Life Insurance
122	IPHASTRMYD	Has Term Life Insurance	Life Insurance
123	IPIFE151YC	Has Term Life Insurance, All Policies (Total Premium)	Life Insurance
124	IPIFE151YD	Has Term Life Insurance, All Policies (Total Premium)	Life Insurance
125	IPGT3TERYC	Has Term Life Insurance, 1+ Policy, Purchased in Past 3 Years	Life Insurance
126	IA000515YC	Has Term Life Insurance, 1+ Policy, Company: Allstate	Life Insurance
127	IPIFE134YC	Has Term Life Insurance, 1+ Policy, Company: MetLife	Life Insurance
128	IPIFE139YC	Has Term Life Insurance, 1+ Policy, Company: Prudential	Life Insurance
129	IPIFE140YC	Has Term Life Insurance, 1+ Policy, Company: State Farm	Life Insurance
130	IALIO232YC	Has Term Life Insurance, 1 Policy	Life Insurance
131	IALIO233YC	Has Term Life Insurance, 2 Policies	Life Insurance
132	IPPTVTEXYC	Has Term Life Insurance, Purchase Channel: Single Company Insurance Agent	Life Insurance
133	IPDEPTEXYC	Has Term Life Insurance, Purchase Channel: Independent Insurance Agent	Life Insurance
134	IPIFE165YC	Has Term Life Insurance, Purchase Channel: Employer	Life Insurance
135	IPIFE171YC	Has Term Life Insurance, Purchase Channel: Phone	Life Insurance
136	IALIO225YC	Has Term Life Insurance, Purchase Channel: Online	Life Insurance
137	IPIFE172YC	Has Term Life Insurance, Reason Purchased: Agent Recommendation	Life Insurance
138	IPIFE174YC	Has Term Life Insurance, Reason Purchased: Better Rate	Life Insurance
139	IPIFE176YC	Has Term Life Insurance, Reason Purchased: Ease Inheritance Burdens	Life Insurance
140	IPIFE177YC	Has Term Life Insurance, Reason Purchased: Employment Status Changed	Life Insurance
141	IPIFE178YC	Has Term Life Insurance, Reason Purchased: Recommendation Friend/Family	Life Insurance
142	IPIFE179YC	Has Term Life Insurance, Reason Purchased: Had a Child	Life Insurance
143	IPIFE180YC	Has Term Life Insurance, Reason Purchased: Income Protection	Life Insurance
144	IPIFE182YC	Has Term Life Insurance, Reason Purchased: Married/Divorced	Life Insurance
145	IPIFE183YC	Has Term Life Insurance, Reason Purchased: Pay Funeral Expenses	Life Insurance
146	IPIFE184YC	Has Term Life Insurance, Reason Purchased: Retirement Planning	Life Insurance
147	IALIO220YC	Has Term Life Insurance, Annually Renewable Term	Life Insurance
148	IALIO221YC	Has Term Life Insurance, 5 Year Renewable Term	Life Insurance
149	IALIO222YC	Has Term Life Insurance, 10 Year Term	Life Insurance
150	IALIO223YC	Has Term Life Insurance, Term to a Specified Age	Life Insurance
151	IPHASWHLYC	Has Whole Life Insurance	Life Insurance
152	IPHASWHLVD	Has Whole Life Insurance	Life Insurance
153	IPIFE216YC	Has Whole Life Insurance, All Policies (Total Premium)	Life Insurance
154	IPIFE216YD	Has Whole Life Insurance, All Policies (Total Premium)	Life Insurance
155	IPGT3WLIYC	Has Whole Life Insurance, Policy Purchased Past 3 Years	Life Insurance
156	IA000518YC	Has Whole Life Insurance, 1+ Policy, Company: Allstate	Life Insurance
157	IPIFE200YC	Has Whole Life Insurance, 1+ Policy, Company: MetLife	Life Insurance
158	IPIFE203YC	Has Whole Life Insurance, 1+ Policy, Company: New York Life	Life Insurance
159	IPIFE206YC	Has Whole Life Insurance, 1+ Policy, Company: Prudential	Life Insurance

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160	IPIFE207YC	Has Whole Life Insurance, 1+ Policy, Company: State Farm	Life Insurance
161	IALIO235YC	Has Whole Life Insurance, 1 Policy	Life Insurance
162	IALIO236YC	Has Whole Life Insurance, 2 Policies	Life Insurance
163	IALIO237YC	Has Whole Life Insurance, 3+ Policies	Life Insurance
164	IPAPC_AGYC	Has Whole Life Insurance, Purchase Channel: Single Company Agent	Life Insurance
165	IPNDPCAGYC	Has Whole Life Insurance, Purchase Channel: Independent Insurance Agent	Life Insurance
166	IALIO239YC	Has Whole Life Insurance, Purchase Channel: Phone	Life Insurance
167	IPIFE238YC	Has Whole Life Insurance, Reason Purchased: Agent Recommendation	Life Insurance
168	IPIFE242YC	Has Whole Life Insurance, Reason Purchased: Ease Inheritance Burdens	Life Insurance
169	IPIFE243YC	Has Whole Life Insurance, Reason Purchased: Employment Status Change	Life Insurance
170	IPIFE244YC	Has Whole Life Insurance, Reason Purchased: Recommendation Friend/Family	Life Insurance
171	IPIFE245YC	Has Whole Life Insurance, Reason Purchased: Had a Child	Life Insurance
172	IPIFE246YC	Has Whole Life Insurance, Reason Purchased: Income Protection	Life Insurance
173	IPIFE248YC	Has Whole Life Insurance, Reason Purchased: Married/Divorced	Life Insurance
174	IPIFE249YC	Has Whole Life Insurance, Reason Purchased: Pay Funeral Expenses	Life Insurance
175	IPIFE250YC	Has Whole Life Insurance, Reason Purchased: Retirement Planning	Life Insurance
176	IPFE0100YC	Has Universal Life Insurance	Life Insurance
177	IPFE0100YD	Has Universal Life Insurance	Life Insurance
178	IALI300CYC	Has Universal Life Insurance, All Policies (Total Premium)	Life Insurance
179	IALI300CYD	Has Universal Life Insurance, All Policies (Total Premium)	Life Insurance
180	IPFE0156YC	Has Universal Life Insurance, Purchased in Past 3 Years	Life Insurance
181	IALIO247YC	Has Universal Life Insurance, 1 Policy	Life Insurance
182	IALIO248YC	Has Universal Life Insurance, 2 Policies	Life Insurance
183	IPFE0127YC	Has Universal Life Insurance, Purchase Channel: Single Company Agent	Life Insurance
184	IPFE0128YC	Has Universal Life Insurance, Purchase Channel: Independent Insurance Agent	Life Insurance
185	IPFE0135YC	Has Universal Life Insurance, Reason Purchased: Agent Recommendation	Life Insurance
186	IPFE0158YC	Has Variable Life Insurance	Life Insurance
187	IPFE0158YD	Has Variable Life Insurance	Life Insurance
188	IALI302CYC	Has Variable Life Insurance, All Policies (Total Premium)	Life Insurance
189	IALI302CYD	Has Variable Life Insurance, All Policies (Total Premium)	Life Insurance
190	IPFE0185YC	Has Variable Life Insurance, Purchase Channel: Single Company Agent	Life Insurance
191	IPFE0193YC	Has Variable Life Insurance, Reason Purchased: Agent Recommendation	Life Insurance
192	IPANYADDYC	Has Accidental Death & Dismemberment Insurance (AD&D), Any	Other Insurance
193	IA000532YC	Has Accidental Death & Dismemberment Insurance (AD&D), Total Premium	Other Insurance
194	IA000532YD	Has Accidental Death & Dismemberment Insurance (AD&D), Total Premium	Other Insurance
195	IPGT3ADDYC	Has AD&D Insurance, Purchased Past 3 Years	Other Insurance
196	IA000519YC	Has AD&D Insurance, Purchased from Employer	Other Insurance
197	IPHE0089YC	Has AD&D Insurance, Purchased from Individual Company	Other Insurance
198	IA000399YC	Has AD&D Insurance, Purchase Channel: Single Company Agent	Other Insurance
199	IA000405YC	Has AD&D Insurance, Purchase Channel: Bank/Credit Union	Other Insurance
200	IA000404YC	Has AD&D Insurance, Purchase Channel: Employer	Other Insurance
201	IPPTVADDYC	Has AD&D Insurance, Learn Channel: Single Company Agent	Other Insurance
202	IPEMP_01YC	Has AD&D Insurance, Learn Channel: Employer	Other Insurance
203	IPHLMADDYC	Has AD&D Insurance, Learn Channel: Mail Solicitation	Other Insurance
204	IPOTHE11YC	Has AD&D Insurance, Learn Channel: Friend/Family	Other Insurance
205	IA000534YC	Has Disability Insurance, Total Premium	Other Insurance
206	IA000534YD	Has Disability Insurance, Total Premium	Other Insurance
207	IPOTHE27YC	Has Disability Insurance, Purchased Past 3 Years	Other Insurance
208	IPHE0093YC	Has Disability Insurance, Purchased from Employer	Other Insurance
209	IA000536YC	Has Disability Insurance, Employer Fully Funds	Other Insurance
210	IA000537YC	Has Disability Insurance, Employer Partially Funds	Other Insurance
211	IA000538YC	Has Disability Insurance, Employer Does Not Fund	Other Insurance
212	IPHE0113YC	Has Disability Insurance, Purchased from Individual Company	Other Insurance

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213	IA000412YC	Has Disability Insurance, Purchase Channel: Employer	Other Insurance
214	IA000407YC	Has Disability Insurance, Purchase Channel: Single Company Agent	Other Insurance
215	IPPTVDISYC	Has Disability Insurance, Learn Channel: Single Company Agent	Other Insurance
216	IPEMP_03YC	Has Disability Insurance, Learn Channel: Employer	Other Insurance
217	IPOTHE29YC	Has Disability Insurance, Learn Channel: Friend/Family	Other Insurance
218	IPOTHE33YC	Has Disability Insurance, Any	Other Insurance
219	IPRMCAREYC	Has Long-Term Care Insurance, Any	Other Insurance
220	IA000539YC	Has Long-Term Care Insurance, Total Premium	Other Insurance
221	IA000539YD	Has Long-Term Care Insurance, Total Premium	Other Insurance
222	IA000541YC	Has LTC Insurance, Purchased from Employer	Other Insurance
223	IA000542YC	Has LTC Insurance, Purchased from Individual Company	Other Insurance
224	IPGT3LTCYC	Has LTC Insurance, Purchased Past 3 Years	Other Insurance
225	IA000393YC	Has LTC Insurance, Purchase Channel: Single Company Agent	Other Insurance
226	IA000397YC	Has LTC Insurance, Purchase Channel: Employer	Other Insurance
227	IA000394YC	Has LTC Insurance, Purchase Channel: Independent Agent	Other Insurance
228	IPPTVLTCCYC	Has LTC Insurance, Learn Channel: Single Company Agent	Other Insurance
229	IPDEPLTCCYC	Has LTC Insurance, Learn Channel: Independent Agent	Other Insurance
230	IPEMP_04YC	Has LTC Insurance, Learn Channel: Employer	Other Insurance
231	IPOTHE77YC	Has Dental Insurance	Other Insurance
232	IPHE0099YC	Has Dental Insurance, Employer-based	Other Insurance
233	IPOTHE79YC	Has Dental Insurance, Individually Purchased	Other Insurance
234	IPOTHE92YC	Has Vision Insurance	Other Insurance
235	IPHE0107YC	Has Vision Insurance, Employer-based	Other Insurance
236	IPOTHE94YC	Has Vision Insurance, Individual	Other Insurance
237	IPOTHE47YC	Has Funeral/Final Expense Insurance, Any	Other Insurance
238	IPOTHE34YC	Has Funeral/Final Expense Insurance, Purchased Past 3 Years	Other Insurance
239	IPGDISABYC	Has Credit Card/Mortgage Disability Insurance, Any	Other Insurance
240	IPMRTGLFYC	Has Credit Card/Mortgage Life Insurance, Any	Other Insurance
241	IPIALIPPYC	Has Residential Insurance	Residential Insurance
242	IPIALIPPYD	Has Residential Insurance	Residential Insurance
243	IPRESI53YC	Has Residential Insurance, All Policies (Total Premium)	Residential Insurance
244	IPRESI53YD	Has Residential Insurance, All Policies (Total Premium)	Residential Insurance
245	IARES111YC	Has Residential Insurance, 1 Policy	Residential Insurance
246	IARES112YC	Has Residential Insurance, 2 Policies	Residential Insurance
247	IPRE_OWNYC	Has Residential Insurance, Type: Homeowners	Residential Insurance
248	IPOCO_OPYC	Has Residential Insurance, Type: Condo/Co-Op	Residential Insurance
249	IPRE_RNTYC	Has Residential Insurance, Type: Renters	Residential Insurance
250	IARES115YC	Has Residential Insurance for Primary Residence	Residential Insurance
251	IARES116YC	Has Residential Insurance for Seasonal Home	Residential Insurance
252	IARES117YC	Has Residential Insurance for Full-Time Rental Property	Residential Insurance
253	IPSLT1YRYC	Has Residential Insurance, Any Continuous Policy: <1 Year	Residential Insurance
254	IP1_4YRSYC	Has Residential Insurance, Any Continuous Policy: 1-4 Years	Residential Insurance
255	IP510YRSYC	Has Residential Insurance, Any Continuous Policy: 5-9 Years	Residential Insurance
256	IP10YRSYC	Has Residential Insurance, Any Continuous Policy: 10+ Years	Residential Insurance
257	IPRESI22YC	Has Residential Insurance, 1+ Policy, Company: AAA/Auto Club	Residential Insurance
258	IPRESI25YC	Has Residential Insurance, 1+ Policy, Company: Allstate	Residential Insurance
259	IPRESI26YC	Has Residential Insurance, 1+ Policy, Company: American Family	Residential Insurance
260	IPRESI33YC	Has Residential Insurance, 1+ Policy, Company: Farm Bureau	Residential Insurance
261	IPRESI34YC	Has Residential Insurance, 1+ Policy, Company: Farmers/Zurich	Residential Insurance
262	IA000508YC	Has Residential Insurance, 1+ Policy, Company: GEICO	Residential Insurance
263	IPRESI36YC	Has Residential Insurance, 1+ Policy, Company: Hartford	Residential Insurance
264	IPRESI37YC	Has Residential Insurance, 1+ Policy, Company: Liberty Mutual	Residential Insurance
265	IPRESI39YC	Has Residential Insurance, 1+ Policy, Company: Nationwide	Residential Insurance

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266	IA000509YC	Has Residential Insurance, 1+ Policy, Company: Progressive	Residential Insurance
267	IPRESI43YC	Has Residential Insurance, 1+ Policy, Company: State Farm	Residential Insurance
268	IPRESI44YC	Has Residential Insurance, 1+ Policy, Company: Travelers	Residential Insurance
269	IPRESI45YC	Has Residential Insurance, 1+ Policy, Company: USAA	Residential Insurance
270	IA000511YC	Has Residential Insurance, Satisfied with Primary Company	Residential Insurance
271	IARESI22YC	Has Residential Insurance, Likely To Recommend Primary Company	Residential Insurance
272	IPPTVREXYC	Has Residential Insurance, Primary Policy, Purchase Ch: Single Company Agent	Residential Insurance
273	IPDEPREXYC	Has Residential Insurance, Primary Policy, Purchase Ch: Independent Agent	Residential Insurance
274	IPRESI14YC	Has Residential Insurance, Primary Policy, Purchase Ch: Phone	Residential Insurance
275	IPRESI13YC	Has Residential Insurance, Primary Policy, Purchase Ch: Online	Residential Insurance
276	IPOX3YRSYC	Has Residential Insurance, Switched Carrier: Did Not Switch Past 3 Years	Residential Insurance
277	IP1X3YRRYC	Has Residential Insurance, Switched Carrier: 1 Time Past 3 Years	Residential Insurance
278	IP2X3YRSYC	Has Residential Insurance, Switched Carrier: 2+ Times Past 3 Years	Residential Insurance
279	IPCOMBORYC	Has Residential Insurance, Switch Reason: Combined Policy	Residential Insurance
280	IPCMOVERYC	Has Residential Insurance, Switch Reason: Moved	Residential Insurance
281	IPRESI18YC	Has Residential Insurance, Switch Reason: Lower Price	Residential Insurance
282	IPFEATREYC	Has Residential Insurance, Switch Reason: More/Better Policy Features	Residential Insurance
283	IA000510YC	Has Residential Insurance, Switch Reason: Better Reputation	Residential Insurance
284	IPCOVRGEYC	Has Residential Insurance, Additional Insurance: Additional Coverage	Residential Insurance
285	IARESI24YC	Has Additional Residential Insurance, Total Premium < \$125 per Year	Residential Insurance
286	IARESI25YC	Has Additional Residential Insurance, Total Premium \$125-249 per Year	Residential Insurance
287	IP_UMBRLYC	Has Residential Insurance, Additional Insurance: Umbrella Policy	Residential Insurance
288	IARESI28YC	Has Umbrella Residential Insurance, Total Premium \$125-249 per Year	Residential Insurance
289	IARESI29YC	Has Umbrella Residential Insurance, Total Premium > \$250 per Year	Residential Insurance
290	IP000492YC	Residential Insurance, Preferred Service Channel: Local Agent	Residential Insurance
291	IP000493YC	Residential Insurance, Preferred Service Channel: Phone	Residential Insurance
292	IP000494YC	Residential Insurance, Preferred Service Channel: Website	Residential Insurance